



RISK MANAGEMENT & PURCHASING
1140 EAST PARKER STREET
LAKELAND, FL 33801

Subject: CLOUD BASED BUDGET SOFTWARE REPLACEMENT -2026-RFP-018

The City of Lakeland Selection Committee has reviewed all submittals received from qualified firms to provide professional services related to the above-mentioned project. The firms listed were previously notified of shortlisting and presentations.

Presentations will be conducted via Teams at the City of Lakeland IT Lab located at Lakeland Electric Admin Bldg. 4th floor 501 E. Lemon st. Lakeland, FL 33801, On Monday June 22nd (8:30-4:30) and Tuesday June 23rd (10:00 – 11:30)

The following times have been set for presentations:

June 22nd

- 8:30 am to 10:00 am | Concourse Tech, Inc.
- 10:30 am to 12:00 pm | Tru Buyer, LLC
- 1:00 pm to 2:30 pm | Sarasota County Government/GovMax
- 3:00 pm to 4:30 pm | OpenGov Inc

June 23rd

- 10:00 am to 12:00 p.m. | Euna Solutions, Inc.

All vendors have received an individual calendar meeting invite

Although this is a public noticed meeting only vendors presenting are allowed during their presentation times.

Evaluation criteria will include:

Selection Committee members will grade each presentation based on the following criteria:

1. Budget Alignment
2. Operating and Personnel Budget
3. Budget Book and Citizen-Facing Experience
4. Reporting and Dashboards
5. User Experience and Configurability

Interview Timeline

Platform Overview	10 min
Budget Alignment	10 min
Operating & Personnel Budget	30 min
Budget Book & Citizen Experience	20 min
Reporting & Dashboards	10 min
Questions & Wrap-Up	10 min

The Final Selection meeting will be on Tuesday June 23rd at 1:00 p.m. at the City of Lakeland Purchasing Bid room 1140 East Parker st Lakeland, FL 33801

Sincerely,

Linda Alspaugh (Buyer)