

Award of Bid #2023-ITB-189 to Golf Agronomics Supply & Handling Inc. to Add/Replace Sand Bunkers at Cleveland Heights Golf Course

Cleveland Heights Golf Course needs to replace/add new sand to the bunkers on all 27 holes. It has been over 10 years since bunker sand replacement. Adding new sand to the bunkers will add value to the golf course and improve playability for our guests. The material purchase is funded in the 2024 Public Improvement Fund (\$75K) and the material installation will be completed by city staff.

Purchasing issued Bid # 2023-ITB-189 on 12/27/23. The bid requested pricing for 2125 tons of 315-B bunker sand. Three responses were received:

- Golf Agronomics Supply and Handling, Inc. (Sarasota, FL) \$35.00/ton (\$74,375/2125 tons)
- Golf Ventures (Lakeland, FL) \$34.58/ton (\$73,482.5/2125 tons)
- Green Dream International (Erie, PA) \$29.70/ton (\$63,112.50/2125 tons)

Cleveland heights staff evaluated the bid and material submission. They recommend that Golf Agronomics Supply & Handling be awarded the sand bid. Testing was done by our Superintendent over the past year with their 315-B Bunker Sand and the tests were successful. This sand is a bright white sand that drains very well. The Green Dream International Sand from Vulcan is NOT white sand. It is a 315-B Sand, but it is NOT bleached, therefore not a product we can use. Golf Ventures Sand T Angle had too many fines in it causing drainage restriction in the sample that was provided. The test result provided was outdated (2022) and our team was not comfortable with it. The Intent to Award was issued on February 19, 2024 and the protest period has elapsed. New bunker sand will enhance the golf experience at CHGC and assist in the preparation for celebrating its historic 100th anniversary in 2025.

It is recommended that the city commission authorize the appropriate City Officials to execute a contract with Golf Agronomics Supply & Handling Inc. for a not to exceed price of \$74,375.